



Board of Directors November 1st, 2010

Start Time - 6:15

Attendance: Pia, Jacky, Negar, Moses, Valeria, Niki, Chad, Daria, Nikolay, Veronica, Tim, Jesse, Connor, David, Jordan, Dyllan, Michael, Prina, Lisa, Lana, Julie, Vitor, Michael, Josh, Kaylee

Commerce Hockey Team – Cole & Pat

- See PowerPoint

Questions/Discussions

- Chad: The team has been around for five years? Have you received funding from us before?
 - The players have been coming and going, but the team has been around for five years. But unofficially, the team has been together for over 8 years
 - We have received funding for our fees, the Todd Ice Hockey League
- Niki: How does the team get selected?
 - It started a few years ago between a few of us, and we have had people coming and playing with us, but we've never had official tryouts. There's not a whole lot of awareness.
- Jesse: You mentioned the prospect of bringing the tournament here, what's the possibility of this?
 - The hockey at other schools is much bigger in other schools, however the Pre Med here had a tournament here. At this tournament there were eight teams, so we suspect there is an interest.
- Connor: can we put the CUS logo on your jerseys?
 - The jerseys are custom and already have a logo from the CUS. However we can put sponsorship bands on our shoulder. We could put stickers on the back of our helmets.
- Paulina: Do you have Sauder logo on jerseys?
 - No, but it's probably good to have the Sauder logo if you're going to another school.
- Tom: How did you end up being selected for this tournament?
 - We wanted to go away for a tournament, and Sean came across this tournament online. And it's related to business and it's for a good cause.
- Connor: Do you compete in the MBA tournament at the end of March?
 - No that's only MBA students.
 - This tournament is strictly undergrads
- Pia: Can you elaborate more on the fundraising?
 - The money you are providing is directly linked to our tournament costs. In terms of donation money, our goal is to cover our costs, and if we get the funding, we want to raise money on top of our funding.
 - Bottle drives, beer gardens, events at our home



Board of Directors November 1st, 2010

- Pia: You talked about networking events with business delegates, can you elaborate where they are coming from?
 - The sponsors will be sending delegates for the night events

Discussion

- Chad: We have never had a proposal like this, it is different and it goes to a great cause.
- Prina: It's a good idea and it'll bring new image to the CUS. It will create a positive image towards our students.
- Michael: This will show the reach of the CUS, and that we will actually help students when they need us. If we support this, we should market it so that students know that the CUS supports them.
- Connor: This is about \$350 per person, which is very reasonable
- Michael: Can you make a shirt like your jersey to market your team

Be it resolved that the Commerce Undergraduate Society Board of Directors supports the Commerce Capitalists hockey team by sponsoring their attendance at the Queens Cure for Cancer tournament by supporting at least \$1

For: 14

Against: 0

Abstain: 0

Motion Carries

Be it resolved that the Commerce Undergraduate Society Board of Directors supports \$4112.71 to the Commerce Capitalist hockey team for their attendance at the Queens Cure for Cancer Tournament

For: 14

Against: 0

Abstain: 0

Motion Carries

E-Business Club

- We talked to Biz-Tech about what differentiates with us from them, and they informed us that it would be a conflict for us to join them, and that they aren't developing any e-business this year.
- Connor: The executive council determined that MIS is very different from E-business. Additionally, the club has valid membership. Finally, there is value added to commerce students. We fully support this club.
- Connor: We are worried that it takes substantial knowledge to teach e-business, and we are worried about turnover
 - We aren't experts in e-business, however we bring in guest speakers, we've bought tutorials, and we have the passion to teach the students
- Jesse: You've said you have developed a curriculum, do you see it changing?
 - We have discussed buying tutorials, however as new resources and technology evolves, we will teach it.



- After we graduate, it's easy to pass along our club's resources
- Daria: Are you planning on accepting new members to exec and how will you hire them?
 - We have ongoing recruiting and hiring. We have a new position and three potential candidates in our membership pool. We also provide a training program. The candidate must be passionate, knowledge of e-business and be willing to commit the time.
- Guest: Why would old members stay if you will be reusing tutorials?
 - We have a whole comprehensive collection of tutorials, with different levels. We are here to open the door for members to get a glance at e-business. For the first term we would have basic level, then continually move up through the years.
- Tim: How many members do you currently have?
 - 23. We officially started recruiting members this September. 80 students signed up, but 23 paid the membership fee, which is \$5.00
- Michael: I think they have answered all our questions, they have exceptional organization and passion, they are completely different than Biz Tech. I think we should figure out a system to get all the clubs to show how they are consistent and show what they are doing each year, to create greater transparency of the club.
- Tim: They are very passionate, they aren't looking for the money, they are looking for support. I support this club.
- Prina: Hearing about the history of Biz Tech before made me question this, however since E-business talked to Biz Tech and we know they are very different.

Be it resolved that the Commerce Undergraduate Society Board of Directors recognizes the E-business club as an officially recognized Commerce Undergraduate Society club

For: 12

Against: 0

Abstain: 2

Motion Carries

SpeakOut – Julie, Vitor, Moses

- See presentation

Questions

- Tim: I can attest to the fact that this is a very high quality event, with a lot of turnout. Looking at the budget, this event is entirely funded from the CUS, and I see now money coming from the Biz Comm club? Have you taken this into consideration?



- The CUS is funding a large amount of this because our main sponsor pulled out, so the CUS is our largest sponsor. We weren't planning on asking for this much, but we didn't have another sponsor
- Jesse: Why wasn't this event anticipated in your budget? How have you traditionally funded this?
 - It was always CGA, but they pulled out.
 -
- Niki: How many students came last year, and how many of your attendees are commerce students and how much are tickets?
 - Last year the turnout was around 70-80. For each ticket, we charged \$5 a member and \$10 for non-members. We expect roughly 80% to be Sauder students. We believe a lot of Sauder students will be interested.
- Prina: You're only sponsor was CGA, who was going to sponsor you \$3,000?
 - Yes, during the summer they were very positive. However, the last email stated they were no longer interested.
- Connor: Why is your meal cost fixed?
 - That's an approximate amount. This budget is for attendees between the range of 100-150
- Jordan: Is the competition comprised of all years? Can first years potentially compete with fourth years? Will first or second year students potentially be intimidated?
 - Yes.
 - Michael: I don't think the years is a big problem, as there is a lot of talent spread amongst years
- Jacky: I would like to point out that CGA has been rolling back their marketing budget. Is it possible to change the venue or meal cost?
 - We have looked at a variety of possibilities
 - The venue is at Empire State Hotel
- Michael: Is it possible to hold it at the Sauder Building
 - The structure of the event prevents us to be in 098 of Henry Angus
- Niki: Just pointing out, you said that you were charging \$5 a member, however your budget is for \$10
- Prina: What would happen if we didn't fund you?
 - We wouldn't be able to have the event, we would break the tradition of the event. This might make it difficult for the following years to continue the event.
- Connor: If they were to charge \$7.00 per ticket, they would hit their budget. The more people that come, the more expensive it'll be because the food is the most costly part of the budget.
- Jesse: What are you doing to secure extra sponsorship?
 - We are continuing to look for extra sponsorship, but haven't found any. We are hoping to get Wind Mobile on board.
- Daria: How will you fund the rest of the events this year?



- We have revenue from last year, and have some food sponsors
- Tim: Assuming you don't get funding from the CUS, would you cancel the event or would you downsize it and take away the meals and the venue
 - We would cancel the event, then hopefully have a great event the next year
 - SpeakOut was very successful its first year, so we must live up to that
- Prina: If we give them money, I am worried about the precedent rule set. If another club comes to us, do we say yes to them as well?
 - We already give clubs money
- Chad: Although we support other clubs, they already have sponsors and have a second revenue stream.
- Jesse: If we see value in the event, we should put money into it. It's not like they didn't have any sponsors, this is a circumstance that they couldn't control and they are looking for future sponsors.
- Niki: I don't feel comfortable voting on this tonight. Connor has reworked the budget and they must discuss it with Speak Out

Motion to table
-Prina Seconds
For: 10
Against: 1
Abstentions: 4
Motion Carries

Connor

- Looking to propose a motion on the hiring committee.
- We are looking at changing accountability, and information on what we can and cannot disclose.

Be it resolved that the hiring committee go to PPC to be reviewed and revised
Motion Carries

Confidentiality – Jacky

- See attachment
- Chad: If the AMS were to sign this agreement, it would be legally binding. However, this is a moral contract.
- Pia: Do the signees know this is only morally binding?
 - The agreement is between two people, since the CUS doesn't legally exist
- Paulina: I don't think it's a problem of you knowing it's moral, however it's how we communicate the contract.



- Niki: If the AMS was to be the other signee, who would have to sign it and would it have to be passed through AMS council?
 - Essentially, two signatures are needed, and it could take a week to go through. I don't think it would have to be passed through the AMS council.
- Tom: In its current form its morally binding, but the AMS could sign it and make it legally binding.
- Prina: I don't believe students from the CUS will be sued, I think a moral agreement has some weight to it for the people who get involved in the CUS.
- Jacky: My intent is to have this just as a morally binding agreement
- Michael: How will this affect the CUS? If we don't go legally binding, can the person hold us accountable?
 - No, as long as it's written correctly
- Jesse: This sends the statement that we don't trust our students and that we must sign them to a contract. It seems excessive and a bit insulting.
- Paulina: I agree with Jesse. A lot of statements we get from students is that we have too many policies. I don't think we should be actively going forward with creating legally binding contracts. It may have happened in the past that Rezgo was breached; however I think this was a rare occurrence.
- Jacky: This is just a due diligence procedure, so it shows the students I am trying to enforce that the chairs who have access to Rezgo are doing their part.
- Dylan: I agree with Paulina, but three years ago in the CUS you wouldn't have seen anything like this. I don't know if this is the best step.
- Prina: I understand where you are coming from Jesse, but for me this agreement is purely an informational document. It shows users what they can and can't use.
- Jesse: Can we change the wording of the agreement so users know the importance of the document. As organizations get larger, they start to use more difficult legal wording, which is unnecessary
- Niki: FROSH leaders have to sign a contract which is morally binding, however this contract must be taken seriously
- Chad: With Queens, they have one of these agreements. I agree that as societies get larger, they need something like this.
- Veronica: I don't think it's saying to students that we don't trust them if it's not legally binding.
- Connor: There are not many CUS students that are authorized on Rezgo. It would make me feel better if I knew these students had signed a contract.



- Tim: When you give an agreement to these people, it shows that their position yields a great amount of power.
- Michael: The most important thing we must realize that this information must have a document protecting it, and we should bring it into orientation, to make sure everyone knows what is acceptable.
- Daria: With policy, some students pay with parents credit cards and I'm sure the parents would feel better about having a contract. I think the wording is fine.
- Pia: Fraud occurs very often, so knowing that someone has signed a contract makes me feel better.
- Paulina: Chad has outlined that it's easy to get a credit card number, but it's not.

Be it resolved that the Commerce Undergraduate Society Board of Directors Adopts the CUS confidentiality agreement and directs it to the PPC to find the best place to instate the policy

For:14

Against:0

Abstain:0

Motion Carries

Updates

Ams Rep

- New SUB design
- On aquatic center management committee – and there is 85% assurance that they are starting on funding for a new aquatic center

Senator

- Curriculum meeting
- Talk about the Econ program and changes regarding 486W
- Conversation with Brian regarding moving comm. 293 and moving it to second year, moving OB and stretching it to a full year course, moving 299 into a three credit course
- The E3 initiative – They want to change the Presidents Entrance scholarship. Looking to talk about the initiative.
- CUS History project – Sauder was granted server space for it
- Working with Daria on award policy
- Working on innovative projects fund



Board of Directors November 1st, 2010

- Dealing with the bookstore
- While in Toronto, had a chance to think about the Constitution, and realized there are a few things that aren't working too well. Budget section is ambiguous. I am going to be doing a review and overhaul of the constitution.

Ombuds

- The execs went to Kelowna, talked to counterparts at UBCO about RoundTable

Executive Updates

VP External

- Worked on RoundTable in Kelowna, looked into their budgets and sponsorship
- Mix and Mingle on November 25th
- Working on confidentiality agreement

VP Marketing

- Worked with Jeremy, the VP Marketing, to help they install a website similar to ours
- Working with the marketing commission on a project that will be brought to the board
- All of my portfolio members are doing fantastic. We are getting the Cavalier to interview Tom regarding the building and the library.
- Sauder Squad hiring on Wednesday
- Vancouver Sun – Took a picture for the Canaccord Learning Commons
- I am still looking into getting the FROSH pictures online

VP Engagement

- Kelowna has a lot to work on, they are a small school and they should be the best in that category
- I spoke a lot to the VP events about catering the events to their students
- One of our POITS managers stepped down. Josh is leaving next term, so we must find a manager for then.
- Working with Sharlene to address the issues with the booths in CA hall
- Trying to get coffee in Birmingham Lounge
- Working with Moses on giveaways, and met with Chad to look into merchandise at the bookstore

VP Internal

- Working with Tom and building committee on lockers (working on online locker system)



commerce
undergraduate
society

Board of Directors November 1st, 2010

VP Academic

- List of approved cases has been sent out
- Working with coaches in organizing times for hiring
- Canaccord learning commons is looking to send out a survey to students
- Working on the implementation of an online tutoring space

VP Finance

- The annual report is being worked on by Sauder marketing

President

- ROA update, we might be trying to buy a hut
- Got invited to the Ted Rogers Manager Contest
- Kelowna trip was successful
- Student Council meeting on Wednesday
- Faculty Advisory meeting
- Met about CUS Bank with Tracey, CEO of Coast Capital Savings

Board Members

- Michael: Looking at sustainability options on campus
- Prina: A lot of third years want water fillers for their waterbottles
- Prina: Getting a cushion for the mascot, which will cost more money which is in our budget

End- 8:48